

2005 Benchmark Group Comparison: Productivity Group Averages & Benchmarks

Key Performance Indicator		Combined		Low		Medium		High		Very High	
		Avg.	B.M.	Avg.	B.M.	Avg.	B.M.	Avg.	B.M.	Avg.	B.M.
Profitability	ROA (%)	-0.2	8.0	5.4	15.5	4.1	11.0	2.8	8.0	-3.3	2.3
	Land ROA (%)	2.9	3.6	4.4	4.3	3.3	2.8	2.1	3.5	2.2	3.0
	Prod. ROA (%)	-4.0	11.7	4.5	21.8	1.6	14.8	3.3	11.4	-7.8	6.1
	EBIT (\$/ac)	0.4	0.9	0.9	1.0	1.9	3.2	-0.4	2.8	-7.8	5.2
	A:T (%)	18.1	32.7	29.8	44.2	19.1	34.7	25.6	38.4	19.4	21.1
	GM Ratio (%)	47	65	60	60	51	58	52	72	36	49
	OH Ratio (%)	111	54	61	46	64	45	75	62	185	60
Production	Meat Prod. (lb/ac)	62.5	16.1	8.9	9.8	20.5	19.6	40.2	39.3	146.4	175.9
	Break Even (\$/lb)	0.91	0.61	0.74	0.57	0.77	0.67	0.87	0.50	1.21	0.86
	Meat Price (\$/lb)	0.96	0.94	1.06	0.89	0.96	0.99	0.97	0.83	0.79	0.84
	Meat Cost (\$/SAU)	274	209	225	197	223	185	236	137	394	282
	Meat GM (\$/ac)	7.2	7.0	4.7	4.3	10.1	9.4	14.9	18.6	35.4	24.6
People	GP/FTE (\$1,000/FTE)	132	197	151	198	188	210	133	163	95	106
	SAU/FTE (SAU)	426	416	496	515	625	598	602	726	201	225
	Training (days/FTE)	5.8	8	6.7	11.2	3.5	3.9	9.2	13.3	6.1	1.5
	Holiday (days/FTE)	12.5	15.7	10.0	14.9	19.4	10.3	13.6	28.4	15.3	20.3
Property	SAU days/ac/1" rain	4	2	1	1	2	2	4	4	9	13
	Eco. Index (0=poor - 100=good)	51	55	48	55	47	53	47	7676	69	47
	Trend Index (- = down, + = up)	4.76	5.28	5.03	5.14	2.47	1.61	4.34	5.85	6.13	3.62
	Avg. SAU Managed	725	894	1,330	1,226	1,575	1,376	704	994	261	477
	Energy costs*	24.47	20.46	21.01	16.4	22.22	24.63	23.76	19.57	26.52	22.46
\$	Finance (\$)	7	6	4	2	6	6	7	6	7	4
	Expense (\$)	147	79	84	66	94	74	109	85	226	95

*\$ spent per \$1,000 income

**All values in US \$